



RICHMOND CHASE



*Let us help you secure your dream home
with part exchange*

Berkeley
Designed for life

Why should you consider the Berkeley underwritten part exchange scheme?

Quite simply, we use the price agreed for your existing home as part payment for your new home.

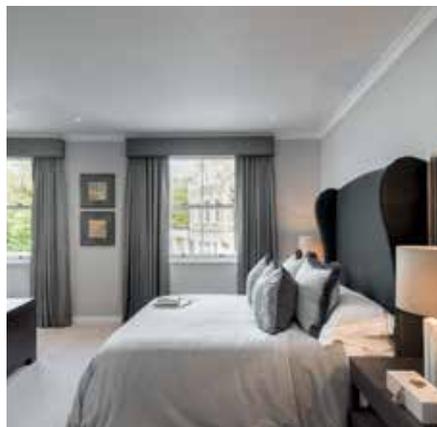
How it works:

- Berkeley will offer to part exchange your home against the new home you wish to purchase (subject to title and survey).
- The agreed price of your existing home must be no more than 65% of the price of your new home. Once the offer has been accepted, we will instruct solicitors and commission a full structural survey.
- No estate agency fees will be paid if the sale with Berkeley goes through.
- If your current home has not sold on the open market by six weeks before legal completion on your new home, your sale to Berkeley Homes will be progressed so that completion is simultaneous with completion on your new property.
- At Berkeley, we want our customers to get the highest possible value for their current property and that is why we encourage you to market your home and take advantage of any increase in market value right up to the six weeks before completion. But rest assured if you have not sold your current house by this time then we will purchase your current home outright with no fuss in order to directly coincide with the completion of your new home.



No worrying

With our part exchange scheme there is no worrying about whether you will be able to sell. Once we have agreed everything you can relax and start looking forward to moving to your new home.



Fair offer

Our offer will be based on three valuations by local Agents.



No fees

Part Exchange takes the stress out of finding and negotiating with buyers, the problems of selling with chains and you don't have any agents fees – we pay them for you.



No chain

In the event that we go ahead with the part exchange there is no danger of other people changing their minds, delaying or even pulling out.



Certainty

You can be certain that whatever happens you have a buyer for your old home meaning you can move in to your new Berkeley home.

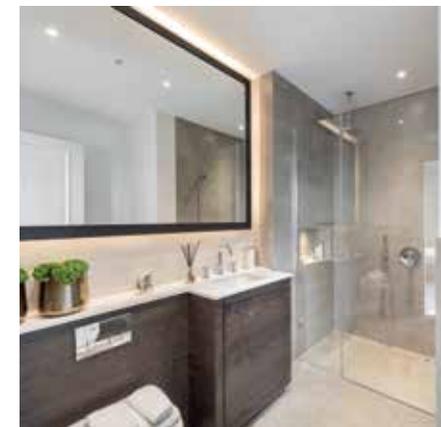


Illustration based on House 52

- Purchase price of House 52 from Berkeley £1,950,000
- Your existing property to be a maximum of 65% of this value, £1,267,500
- Three independent local agent valuations on your home average £1,200,000
- Berkeley will offer you 100% of this value, £1,200,000, should you be unable to sell the home yourself before completion of the new house

Reasons to buy *with Berkeley*

When you buy a home at Richmond Chase, you will be buying into an award winning developer, with a record of creating luxury and contemporary homes. Individually designed and with a light and elegant palette, homes at Richmond Chase are unique.

Ten years' peace of mind.

Every home by Berkeley Homes West London benefits from a ten year build warranty and a two year Berkeley Homes warranty which is professionally managed by an industry leading Customer Service Team available around the clock. Rest assured, with Berkeley's exemplary attention to detail, all aspects of the customer journey is duly afforded for, and you are in safe hands.

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Proud to be a member of the
Berkeley Group of companies



Berkeley
Designed for Life

Terms and conditions apply. Part exchange is subject to agreement with Berkeley Homes West London upon reservation and Berkeley Homes West London reserves the right to withdraw the option at any time and it is subject to availability and change. Photography and Computer Generated Images are indicative only and subject to change. Prices correct at time of going to print.